



Pacific Place Group

Financial • Insurance • Real Estate

Building Trust & Integrity Since 1997

HAPPY
Father's
Day
♥



JUNE NEWSLETTER

Did you know?

People who are born in June are actually lucky enough to have not one, but three stones associated with their birthdays.

The June birthstones are: pearls, alexandrite's & moonstones.



Holidays & Observances

June 1, 2018	Nat'l Doughnut Day
June 17, 2018	Father's Day
June 21, 2018	1st Day Summer
June 28, 2018	Last day of school

June Seminars

June 6, 2018	Manulife
June 13, 2018	Canada Life
June 20, 2018	Sunlife



Pacific Place Group website at:
www.pacificplacegroup.com



Real Estate website at:
www.pacificevergreenrealty.com



Pacific Place Group

Administration Roles & Extensions

Administration Roles and Responsibilities — June 1, 2018

Wayne Yu	Corporate Manager	604-267-1833	EXT: 231
Yim Yu	Account Manager	604-267-1833	EXT: 244
Hendry Liu	General Manager	604-558-7610	

Pacific Place-Financial Services Inc./Bridgeforce Pacific Place (Financial Services Division)

Tel: 604-267-1833

Jim Lew	Director of Business Development		EXT 251
James Qiu	Marketing Assistant		EXT 242
Mimi Sum	Group Insurance, Commission, New Business (Canada Life)		EXT: 232
Mable Wong	New Business: Assumption Life, Manulife Life, CPP, Desjardins, Empire Life, Equitable Life, Forester's, SSQ, Sunlife , Compliance		604-558-7611
Angel Li	Policy Service, Marketing Materials, Travel Insurance, Investments: Canada Life & Manulife		EXT: 222
Elia Chan	Contracting, New Life: BMO, IA, IA Excellence, Ivari, RBC, Manulife Investments		604-558-7608
Winnie Chan	Commissions (in training)		EXT 249
Tiffany Tang	(On Maternity leave)		EXT 245

Pacific Place-Insurance Services Inc. (General Insurance Division) Tel: 604-267-1833

Kate Zhang	Condo & House: New Quote & Endorsements, Claims, Payment		EXT: 228
Angus Yiu	ICBC, Commercial, IT		EXT: 235
Maring Mok	New home & Condo Quotes, Renewals & Payment, ICBC		EXT: 239
Michael Hu	ICBC, ICBC Batching		EXT:223
Tiffany Yu	Renewal, Reminder and payments		EXT: 226
Emily Wu	Renewal, Reminder and payments		EXT: 226
Katie Zhu	ICBC (in training)		EXT: TBA

Pacific Place-Arc Realty Ltd. (Real Estate / Property Management Division) Tel: 604-267-1833

Lo-Ming Lee	Managing Broker		EXT: 233
Bingji Hao	Managing Broker Assistant		EXT: 233
Julia He	Real Estate Conveyancer		EXT: 224

Pacific Evergreen Realty Ltd. (Real Estate Division) Tel: 604-267-1833

David Yang	Managing Partner		EXT: 242
Lo-Ming Lee	Managing Broker		EXT 233
Bingji Hao	Managing Broker Assistant		EXT: 233
Teresa Chiang	Real Estate Conveyancer		EXT: 241

• LIFE INSURANCE UPDATES •



[APEXA aims to be adopted as industry standard](#)



[What's up, Assumption Life?](#)



[BMO Whole Life Plan](#)



[Personal Health & Dental Plans](#)



[Canada Life eBulletin](#)



[Underwriting Webinars](#)



[Life with CI Advance](#)



[Empire Life Insight](#)



[New Dividend Scale Effective July 1, 2018](#)

• LIFE INSURANCE UPDATES •



Foresters

[New Fillable PDF Applications](#)



HUMANIA
ASSURANCE INC.

[Life Insurance without medical upto \\$300,000](#)



iA
Financial Group

[IA Financial Compass](#)



ivari™

[AppVantage—Authorization Guidelines & Quick Reference](#)



LaCapitale

[New No Redemption Fees Options \(3 and 5 years\)](#)



Manulife Financial
For your future™

[What's New in Health & Dental Plans](#)

[The most useful savings account in Canada](#)



RBC
Insurance

[Hot New Rates!](#)



SSQ Financial
Group
Values in the right place

[Loan insurance with Term Plus](#)



Sun
Life Financial

[Newsflash](#)



A broader view of the visitors to Canada market

With the popular summer visitor season just around the corner, we'll continue to see a strong influx of travellers to this country. While the number of visitors from China is expected to remain strong, visitors from other nations are also making Canada their travel destination of choice. Find out where these visitors are coming from and plan your strategy for making this your best visitors to Canada season yet.

To read full article [HERE](#)



Organize and store your CE credits!



New CE Compliance Tool

CE-Tracker is a free online CE tracking service that you can use to easily track your CE requirements, and the CE credits you have earned to date – for all Life Licenses, Mutual Fund Licenses, and designations you may hold.

Having reviewed this CE compliance tool, we expect that CE-Tracker will make it easier for you to earn and track your CE credits, but more importantly we expect that this tool will simplify things if your CE credits are audited.

CE-Tracker allows you to easily enter all of your CE activities and CE credits, as well as lets you upload and store your CE certificates online. If you become the subject of a CE audit, CE-Tracker also has an Audit Reporting function built in to even make that simple and stress free for you.

CE-Tracker has been vetted and approved by all 16 Governing Bodies across Canada.

What does this mean for you?

- Once you enter a CE Credit, CE-Tracker will allocate it to all appropriate Licenses and Designations. This may reduce the number of CE Credits you need to earn.
 - You can upload and store all of your CE Certificates electronically in CE-Tracker, which means you will not lose any more CE Certificates. As you know, if you don't have the CE Certificate, you can't prove you have earned the CE Credits for a CE Audit.
 - You can record your CE Activities before you receive your CE Certificate, which helps you remember which CE Certificates you have not received yet. No more worrying about earning more CE Credits at the last minute just to make sure.
 - CE-Tracker also sends you reminder emails as you get closer to your renewal dates if you don't have enough CE Credits yet. This will prevent any panicked last minute rush to earn your CE Credits in time.
 - CE-Tracker is FREE for you to use! No strings attached!
- This can be an important CE compliance tool. To create your account click [here](#).



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Financial • Insurance • Real Estate

Building Trust & Integrity Since 1997

Get to know PPG...

Angus Yiu

IT Support, ICBC &
Commercial insurance



ICBC UPDATE



Coverage for luxury vehicles

Certain luxury vehicles that are considered to be high-value vehicles are charged higher Basic Autoplan insurance premiums, as of January 8, 2017. Some luxury vehicles may also require an application to obtain own damage coverage, which includes Collision, Comprehensive, and Specified Perils coverage. Find out how to insure your luxury vehicle in B.C.

WHAT IS A HIGH-VALUE VEHICLE?

A high-value vehicle is a B.C. registered, private passenger luxury vehicle with a manufacturer's suggested retail price of:

- over \$150,000, with a model year that falls within seven years of the current year or
- over \$400,000, with a model year that falls within 14 years of the current year.

It does not include commercial vehicles, motorcycles, trailers or recreational vehicles (RVs).

Please refer to the [list of luxury vehicles](#) to find out whether your luxury vehicle:

- is subject to mandatory Basic Autoplan insurance premiums for high-value vehicles and/or
- requires an application to obtain ICBC own damage coverage through the Special Risk Own Damage Policy.

APPLYING FOR THE SPECIAL RISK OWN DAMAGE POLICY

If you require an application to obtain own damage coverage for your luxury vehicle, remember to submit your application for the [Special Risk Own Damage policy](#) at least **five business days** before you buy your Autoplan insurance policy. Otherwise you could find yourself without own damage coverage until the application is processed.

Real Estate & Social Media



USE SOCIAL MEDIA TO GROW YOUR EMAIL LIST

There are two main differences between the people you're connected to using email and those you who liked or who followed you on social media.

Find out how you can use social media to your advantage.

Click [HERE](#) for the full story

Vancouver realtors and developers brace for sustained downturn

'Fear, not fundamentals' causing Metro Vancouver market slowdown, says real estate marketer



High-profile real estate developers, marketing executives and real estate agents are bracing for a sustained downturn in the housing market, after sales in April – usually one of the most active months of the year – plunged by double-digits across Metro Vancouver.

[Read full story here](#)